

## LENDER & INVESTOR PACKAGES



Pyramid has assembled a team of in-house professionals with experience in all aspects of credit underwriting, real estate appraisal, market research, and capital placement for investment property. By leveraging our combined platform and utilizing the best local resources and technology, Pyramid provides comprehensive proposal packages tailored to fit our client's needs.

In today's capital markets, active lenders and investors are on a "flight to quality" and only the best supported projects are moving forward. At Pyramid, we recognize that many of our clients are well positioned with long established lender relationships. We also know that bank relationship managers need guidance to properly underwrite project feasibility and to support financing proposals. In addition to detailed project economics, there is a growing emphasis on the sponsor's financial strength, track record and overall portfolio performance.

Credible cash flow and valuation estimates at the front-end, together with detailed sponsor portfolio reviews, market overviews and comparable data, are essential in support of capital requests and deal approvals. **A capital proposal prepared by Pyramid will present projects and sponsors in the best possible light. We will work with you to deliver a credible proposal - Precisely the way your lender/investor wants to see it!**

We will anticipate lender & investor needs, assist with loan structuring, and expedite your lender's credit underwriting. Our network of real estate professionals, proprietary databases and intimate knowledge of sales and leasing activities across Upstate New York, gives us a clear advantage when supporting capital requests. Pyramid's team of real estate professionals includes mortgage bankers, appraisers, industry specialists, and sales agents. We bring these disciplines together for the benefit of our clients who are looking to:

- Extend existing commercial mortgage loans
- Negotiate workout terms
- Refinance existing mortgages
- Buy or sell existing mortgage loans
- Obtain new construction, interim, and permanent mortgage loans
- Evaluate commercial real estate investments

For clients seeking new lender/investor relationships, **Pyramid Capital Group** through its extensive network of lenders and investors, will identify new sources for debt and equity, negotiate terms, and assist with due diligence & transaction closing. With Pyramid, your project's financing will be professionally coordinated and managed each step of the way.

## Contact us today!

### For More Information Contact:

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