



MICHAEL J. SAMPONE

ASSOCIATE REAL ESTATE BROKER | CUSHMAN & WAKEFIELD/PYRAMID BROKERAGE COMPANY



PROFESSIONAL EXPERIENCE

Michael J. Sampone joined Pyramid Brokerage Company, Inc. as a Sales Agent in 2005 after retiring from New York State Department of Taxation and Finance. During his 33-year career with Tax & Finance, he served in a number of executive managerial positions. He also served as the Administrator of the World Trade Center Relief Fund, which was created by Governor Pataki, after the terrorist attacks of September 11, 2001. As Administrator, he was responsible for the collection and distribution of more than \$70 million in donations, to the families of those who lost their lives and those who were injured in the terrorist attacks in 2001.

PROFESSIONAL AFFILIATIONS

- Commercial and Industrial Real Estate Brokers (CIRESB)
- National Association of Realtors (NAR)
- New York Association of Realtors (NYSAR)
- Greater Capital Association of Realtors (GCAR)
- International Council of Shopping Centers (ICSC)
- Member- Cushman & Wakefield Industrial Counsel
- Licensed Receiver NYS Bar Association

EDUCATION

- Bachelor of Business Administration (BBA) - Major in Accounting - 1972 Niagara University
- Licensed Real Estate Broker - 2007
- Licensed Real Estate Agent - 2004
- CCIM - Intro 2008
- CCIM - 101 2009
- Licensed Receiver (NYS Bar Association) 2009
- 300+ Hours Continuing Education-Commercial Real Estate

AWARDS AND ACHIEVEMENTS

- 2010 Albany – Salesperson of the Year
- 2011 Albany – Salesperson of the Year
- 2016 Albany – Salesperson of the Year

COMMUNITY AFFILIATIONS

- Member Amsterdam Industrial Development Agency (2017-2020)
- Member Advisory Committee – Amsterdam Land Bank Committee
- Member Fulton Montgomery Community College Foundation (2006-2010)
- Member Fulton Montgomery Community College Board of Trustees 1998-2006 (Chair 2004-2006)
- Chairman – Michael Paul Pallotta Memorial Scholarship Foundation
- Member/Chair & Treasurer – Amsterdam Municipal Golf Commission (1998 – 2002)
- Member – Montgomery County Industrial Development Agency (1994 – 1996)
- Advisor – Montgomery County Ethics Commission (1996-2001)
- Served – Greater Amsterdam School District Budget & Redistricting Committees
- Member – NYS Department of Tax and Finance Retirees Association
- Treasurer – Bigelow Weavers Association

SIGNIFICANT TRANSACTIONS

| | | |
|---------------------------------------|--|----------|
| • Gross & Cohen RE Investors | \$3.3M–150 bed/37-unit student housing in Johnstown, NY | Purchase |
| • HFM BOCES, Johnstown, NY | 60,000 SF Building & 52 acres | Sale |
| • Rubi and Quiri, Johnstown, NY | 56,000 SF Building | Purchase |
| • Greater Amsterdam School District | Greater Amsterdam School District | Lease |
| • Corporation Park, Scotia, NY | 16,000 SF Office/ Warehouse Space | Lease |
| • Greater Amsterdam School District | 20,500 SF Building | Sale |
| • Wolf Road, Colonie, NY | 3,000 SF Office Space | Lease |
| • Post Rd, Colonie, NY | 63,333 SF Warehouse Space | Lease |
| • 4292 Albany St Colonie, NY | 10,000 SF Warehouse Space | Lease |
| • Greater Amsterdam School District | 12,000 SF Former School | Sale |
| • State Highway 5S Town of Florida | 77 acres/ \$725,000 | Sale |
| • Quandt’s Food Distributors | \$1,500,000 / 50,000 SF Warehouse/Distribution | Sale |
| • Represented Client | 750,000 SF Warehouse | Purchase |
| • Represented Client | Tax appeal process resulting in 20%+ savings annually in property taxes on 63,000 SF building in Colonie, NY | |
| • Represented a REIT | Sale and lease of 6 properties owned by the REIT in Johnstown, NY | |
| • Court appointed receiver & property | 26,000 SF building in Rotterdam | |