



PETER W. STRUZZI, SIOR

PRESIDENT | PRINCIPAL REAL ESTATE BROKER | CUSHMAN & WAKEFIELD/PYRAMID BROKERAGE COMPANY



PROFESSIONAL EXPERTISE

Peter specializes in industrial and office leasing and sales in the New York State Capital Region. His professional background includes serving as an approved Receiver for the New York State and Federal Courts and as the Executive Managing Director and Principal Broker at Pyramid Brokerage Company's Albany office since 1998. Prior to joining Pyramid, he held positions of increasing responsibility at Robert Cohn Associates, British American Development, and United Parcel Service.

PROFESSIONAL EXPERIENCE

- Pyramid Brokerage Company, Inc., Albany Office, Executive Managing Director, Real Estate Broker (1998-Present)
- Robert Cohn Associates (1991-1998)
- British American Development (1985-1987)
- United Parcel Service (1980-1984)

KEY ASSIGNMENTS

- Ayco Financial Services – Tenant Representative in lease negotiations of 150,000 SF office Build to Suit in Latham, NY
- International Paper – Sale of 1,000,000 SF on a 380 acre site located in Corinth, NY
- CNA Insurance – Tenant Representation/Sale of 189,000 SF located in Glens Falls, NY
- Beacon Health Services – Lease of 78,000 SF, Airport Park, Latham, NY
- Pitney Bowes – Sale of 217,000 SF Class “A” office building, Rensselaer Technology Park, North Greenbush, NY
- Pitney Bowes – Tenant Representative in lease of 35,000 SF of office, Rensselaer Polytechnic Institute Technology Park, N. Greenbush NY
- Callanan Industries – Exclusive Corporate Representative, acquisitions and dispositions
- Centro Properties – Sale of a 180,000 SF shopping center in Malta, NY
- Regeneron Pharmaceuticals – 75,000 SF lease assignment
- General Electric – Tenant Representative in 45,000 SF lease renewal in Colonie, NY
- PriceWaterhouse Cooper – Tenant Representative in 33,000 SF office space in Colonie, NY
- New York State Health Research Inc. – Agency representation of 66,895 SF of BIOMEDICAL Lab and support space

PROFESSIONAL AFFILIATIONS

- New York State Commercial Association of REALTORS
- Greater Capital Association of REALTORS
- Commercial and Industrial Real Estate Brokers, Inc.
- Capital Region Multiple Listing Service
- Greater Capital Region Chamber of Commerce
- Chairman Club Award Winner
- Cushman and Wakefield Alliance Member
- Society of Industrial and Office REALTORS (SIOR) Member
- Certified Commercial Investment Member (CCIM), Candidate Member
- National Association of REALTORS
- Salesman of the Year Award Winner
- Rainmaker Award Winner