



**Michael R. Demyan** Real Estate Salesperson

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Michael R. Demyan is a Licensed Real Estate Salesperson with Cushman & Wakefield / Pyramid Brokerage Company. Michael was raised in Amherst, NY and has been a part of the Western New York community for his entire life and has substantial knowledge of the Buffalo-Niagara Region. While attending the University at Buffalo, Michael volunteered as a Research Assistant for both the Department of Behavioral Neuroscience and the Center for Hearing and Deafness. He received awards for excellence in undergraduate research for his part in several drug addiction research projects for the Department of Behavioral Neuroscience. After graduating with a BA in Psychology with a focus in Neuroscience Research, Michael took a position as a general manager for a restaurant/catering company in the Amherst area. After three years with the company, Mike's desire to become involved in commercial real estate in the Western New York area led him to join Cushman & Wakefield / Pyramid Brokerage Company in 2015.

Michael specializes in retail sales and leasing across Western & Upstate NY, with a heavy concentration in retail tenant representation & expansion, landlord representation for retail shopping centers, and new construction retail leasing. Michael is the head of the Buffalo retail council and co-head of the statewide retail council for all 10 offices of Cushman & Wakefield/Pyramid Brokerage Company. Michael is a member of the International Council of Shopping Centers where he regularly attends events across the United States. Michael's relationships locally, regionally, and across the Country allow him to service any and all needs for growing retail clients. Michael takes pride in his retail knowledge which allows him the ability to dig up any and all opportunities that are on market, off market, or a development that is coming years down the road.

### Current Tenant Representation Clients

Anderson's Frozen Custard

Dunkin' Donuts

Odd Burger

Burger King

F45 Training

Subway

Citizens Bank

The Good Feet Store

uBreakiFix by Asurion

Caliber Collison

Mister Sizzles

### Territory Served

Greater Buffalo-Niagara Region of Western New York

Greater Rochester, New York Area

Central New York / Syracuse

### Volunteer Organizations

- **National MS Society** – Board of Trustees Secretary for The Nation MS Society Upstate New York Chapter

### Education

- BA, Psychology with a focus in Neuroscience - State University of New York at Buffalo