



Paul B. Mackey Real Estate Salesperson

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Professional Expertise

Paul Mackey was born in Syracuse and attended high school in Central New York. As a Journalism major, Mackey attended Adam's State University and SUNY Morrisville. Mackey served in the US Naval Reserves as a Petty Office 2nd Class Yeoman from October 1978 - September 1984 with assignments in Meridian Mississippi, China Lake California, Seoul South Korea and Charleston SC. His education included Maxwell at Syracuse University; Adams State College in Colorado and University of Maryland Far East Division.

Through 1990, Paul worked as public relations manager for the Cultural Resources Council in Syracuse and Regional Property Manager for Boston Financial Properties. Paul became an active advocate of US Military Veterans within 'VOICE'; lobbied county, state and federal agencies for the cleanup of Onondaga Lake and worked as a real estate salesperson for Armory Associate' repurposing of historical buildings.

When Mackey joined Cushman Wakefield/Pyramid Brokerage in June 1990, he focused on industrial portfolios of Agway Inc. and New York State JDA. The successful management / sale of a 3.3 Million CF Freezer/Cooler warehouse facility in Syracuse earned Mr. Mackey his first "Deal of the Year" in 1996,

In 1994, General Motors Corporation agreed to initiate his proposal to renovate and repurpose the 890,000 SF Inland Fisher-Guide facility in Salina NY.

Twenty-Five years passed since being awarded the management/marketing contract for what is now called Salina Industrial Powerpark. Fifty leases valued at \$45M have been written to set the stage for the incomparable "economic redevelopment through environmental remediation" enterprise which sold to private ownership in August of 200. Paul achieved the Deal of the Year in 2015 for his efforts to lease over 340,000 SF

Mackey transitioned easily to management of facilities and redevelopment projects that continue to generate community improvement, jobs and long-term value including his co-exclusive involvement with the newly redeveloped Lyndale Commercial (Syracuse China) property earning him his third "Deal of the Year" commendation and Salesman of the year in 2016. Mackey also served as Central New York Regional Coordinator for Cushman Wakefield/Pyramid Brokerage Start Up NY program.

Territory Served

Central New York (Onondaga, Cayuga and Cortland communities)

Notable Transactions

- 3.3 Million CF Freezer/Cooler 20 Year Lease
- 827,000 SF Manufacturing Facility Redevelopment and Management and sale