



JEFFREY MARTINO

REAL ESTATE SALESPERSON | CUSHMAN & WAKEFIELD/PYRAMID BROKERAGE COMPANY



PROFESSIONAL EXPERTISE

Jeff joined Cushman & Wakefield | Pyramid Brokerage Company after a successful career in the U.S. Navy and in the commercial real estate technology sector. A graduate of the United States Naval Academy with a degree in Economics, Jeff served as a Supply Corps Officer on a destroyer and later at a naval air station, where he developed deep expertise in logistics, operations, and team leadership.

Following his military service, Jeff earned his MBA from the University of Washington and transitioned into the private sector, joining an AI-driven commercial real estate data startup. There, he led an implementation team and worked closely with clients across the industry—experience that sharpened his ability to solve complex problems, navigate commercial leases, and manage customer relationships.

At Pyramid Brokerage Company, Jeff specializes in multifamily investment sales, leveraging his own experience as an investor to advise clients on valuation, acquisitions, and portfolio strategy. In addition to his multifamily focus, he assists clients with office and industrial leasing, supporting both tenants and landlords across the Capital Region. His background in both technology and real estate investment allows him to approach assignments with a unique strategic perspective.

EDUCATION

- Master of Business Administration, University of Washington
- Bachelor of Science in Economics, United States Naval Academy

PROFESSIONAL AFFILIATIONS

- New York State Commercial Association of REALTORS
- Commercial and Industrial Real Estate Brokers, Inc.
- National Association of REALTORS
- Capital Region Real Estate Investors Association (CRREIA)
- Chamber of Commerce, Leadership Capital Region Class of 2026

TERRITORY SERVED

- Capital Region of Upstate NY